

Nanotechnology Investment Panel

Where is the VC Money Flowing?

PANELISTS

Jennifer Fonstad - Draper Fisher Jurvetson Bryan Roberts - Venrock Associates Maximilian Schroeck - Agilent Ventures Alex Wong - Apax Partners

MODERATOR

Tom Baruch - CMEA Ventures

VENUE

TCSEQ auditorium, Stanford University Jul 24, 2003, 6:00-9:00 pm

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AGENDA

6:00 – 6:50 pm	Registration, Refreshments and Networking
7:00 – 7:10 pm	Introduction Wasiq Bokhari, Chair, MIT Stanford UC Berkeley Nanotechnology Forum
7:10 – 7:50 pm	Presentations by the moderator and panelists
7:50 – 8:30 pm	Panel discussion
8:30 – 9:00 pm	Q&A session
9:00 pm	Session close by the Chair

SPEAKER BIOS

Tom Baruch founded CMEA Ventures in 1989 as an affiliated fund of New Enterprise Associates (NEA) and was one of the original investors in AeroGen (AEGN), Flextronics (FLEX), Netro (NTRO), Silicon Spice (acquired by BRCM), and Symyx Technologies (SMMX). He is currently on the Board of Directors of Aclara Biosciences, Aerogen, Alien Technology, Anawah, Codexis, Entropic Communications, ChemConnect, E-Markets, iSuppli, NewPath Ventures, Physiometrix, Raven, RF Magic, Symyx, and Syrrx. Tom's investment interests include the semiconductor, wireless and life sciences industries. Before starting CMEA, Tom was a founder and CEO of Microwave Technology, Inc. Just prior to that, he managed a dedicated venture fund at Exxon, and was President of the Exxon Materials Division. Earlier in his career, Tom worked as a patent attorney. Mr. Baruch holds an engineering degree from Rensselaer Polytechnic Institute and a Juris Doctor degree from Capital University.

Jennifer Fonstad is a Managing Director of Draper Fisher Jurvetson. Her current investments include Nantero, carbon nanotube-based DRAM, Troika Networks, storage area networking equipment, Luminus Devices, solid-state lighting components, Molecular Imprints, nano-imprint lithography equipment, and Ipedo, a software-based database cache solution. She also led the firm's investment in Athenahealth, an ASP for managing physician and hospital network operations, Ember, wireless mesh network solutions, and Lumenos, a consumer-driven health care provider. Previous investments include United Online (public -

UNTD), Achex (acq. by First Data Corp - FDC), and iShip (acq. by Stamps - STMP). Ms. Fonstad speaks frequently at industry conferences and writes often for industry journals (click here for her recent columns). She began her career with Bain and Company after spending a year teaching in sub-Sahara Africa. Ms. Fonstad holds a BS Cum Laude from Georgetown University and an MBA with Distinction from the Harvard Business School. She is a former Kauffman Fellow.

Bryan Roberts joined Venrock in 1997 and is now a General Partner involved with the firm's activities in healthcare. Bryan is involved in Venrock's investments in Illumina, Nanosys and Infinity Pharmaceuticals, and serves on the boards of athenahealth, Concurrent Pharmaceuticals, First Genetic Trust, Microbia, Surface Logix and Xenoport. Prior to joining Venrock, Bryan received his Ph.D. in Chemistry and Chemical Biology at Harvard University and from 1989-1992, worked at Kidder Peabody & Co., Inc. Bryan graduated from Dartmouth College, where he obtained a B.A. in Chemistry.

Maximilian Schroeck is the Managing Director of Agilent Ventures. He is responsible for building and managing the Agilent Ventures portfolio, strengthening the unit's global presence, and managing all underlying processes and guidelines for Agilent's venture efforts. Schroeck, who is also a member of the Agilent Ventures Investment Committee, is responsible for overall communications for the group, as well as building and managing both the internal and external investment networks. Schroeck and his team actively work with their portfolio companies to create and capture strategic benefit for both Agilent and the start-up partner. Schroeck's investment focus is primarily in the area of communications infrastructure, encompassing both wireline/optical as well as wireless component and subsystem level innovations and their underlying base technologies.

Prior to joining Agilent, Schroeck spent eleven years with A.T. Kearney, Inc. in Santa Clara, Calif., where he was a partner and vice president in the firm's high-tech practice, as well as a co-leader of its North American corporate venturing activities. A member of the A.T. Kearney's West Leadership Team, Schroeck managed two of the company's local high-technology accounts and advised them on corporate growth, acquisition and equity investment initiatives. He also co-led A.T. Kearney's global programs to develop and roll-out service offerings in the M&A, post-merger integration and integrated strategic management offerings. Schroeck also served in management positions with A.T. Kearney in its German offices in Duesseldorf and Munich.

A native of Munich, Germany, Schroeck holds an MBA and a PhD in Strategic Management from Bavarian State University in Munich, Germany. He serves on the advisory board of a number of technology start-ups and is a frequent speaker on corporate venturing.

Alex Wong is a Partner at Apax Partners, where he focuses on semiconductor and emerging technology investments, including nanotechnology. Apax Partners is a leading private equity and venture group that manages more than \$12 billion worldwide. Previously, he was a Managing Director at Intel Capital, where he led the technology group responsible for investment and mergers and acquisitions activity in semiconductors and emerging technologies. Dr. Wong has also served as Chief of Staff to the President of Intel Capital, a role that encompassed a wide range of operational and strategic activities in venture investment, corporate research and development, and government affairs. He also has expertise in semiconductor design technology and manufacturing, with over a decade of experience as a consultant for Motorola, Lawrence Livermore National Laboratory and within Intel's Technology and Manufacturing Group.

Dr. Wong serves on the Board of Nanomix Inc. He holds M.S. and Ph.D. degrees in Electrical Engineering from the University of California at Berkeley, and a B.S. degree in Computer Engineering from the University of Illinois at Urbana-Champaign.

MIT • Stanford • UC Berkeley Nanotechnology Forum

Introduction and Mission

The Nanotechnology Forum is dedicated to promoting the burgeoning field of nanotechnology by connecting ideas, technology and people. It is a unique organization, run entirely by unpaid volunteers under the umbrella of the alumni associations of the three universities.

The Nanotechnology Forum primarily serves the alumni communities of MIT, Stanford and the University of California, Berkeley, but events are open to anyone interested or active in the field of nanotechnology. We provide opportunities for industry experts, researchers, entrepreneurs, venture capitalists, private investors, technologists and the interested public to discuss, understand and evaluate the state-of-the art in nanotechnology.

Our previous events have featured Nobel laureate Dr. Steven Chu (Stanford), Dr. Paul Alivisatos (Berkeley), Dr. Meyya Meyyappan (NASA), Dr. Stan Williams (HP), Dr. Hans Coufal (IBM) and Steve Jurvetson (DFJ). Each event has been attended by approximately 500 people, including prominent presence from Fortune 500 companies, investment and academic communities.

Future event topics

Nanotech and Energy
Nano-medicine
Nanotech in Memory and Data Storage
Nanotech and Materials
Ethical, Social and Environment panel
Nanotech and semi-conductors
Emerging tools and instrumentation

Steering Committee

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Girvan Institute of Technology, NASA

The Girvan Institute of Technology is a non-profit corporation focused on research, technology development, technology transfer, and technology commercialization at the NASA Research Park, Moffett Field, California. Girvan's primary mission is to accelerate

the convergence of commercial markets and government-developed technologies, and to spur the use of innovative commercial technology for NASA missions. Girvan identifies commercially developed technologies of interest to NASA, and assists small companies in accessing technology developed by US government agencies for eventual application in commercial markets.



Quantum Insight

Quantum Insight is a pioneering business strategy services firm in the field of emerging new materials and nanotechnology. Our customers include Fortune 500 companies as well as venture and corporate funds. We provide strategic

business and market development services to companies active or interested in the fields of emerging new materials and nanotechnology. We also provide investment research, targeted deal sourcing and due diligence services to venture and corporate funds seeking to build new technology startups.



Burns Doane

We at Burns Doane are proud to say that among our 100 plus scientists and attorneys from all the major scientific

disciplines we have some of the pioneers in the field of nanotechnology. Our attorneys have developed patent portfolios around some of the fundamental building blocks of this emerging area, including carbon nanotubes, photo-voltaics, MEMS, NEMS, and fuel cells. Our attorneys have founded some of the most successful nanotechnology networking organizations across the country and are well positioned to introduce clients to venture capitalists, industry leaders, and others who can help establish successful businesses.

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NEXT EVENT

Nanotechnology Energy Panel How Will Nanotechnology Impact the Future of Energy?

LOCATION
Stanford University
Sep 25, 2003
6:00-9:00 pm

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